

# UKSSH GIVES PORTWAY SCAFFOLDING STRATEGIC SUPPORT.



GASE STUDY

"It may not sound very exciting, but reliability on "bread and butter" projects is the cornerstone of a strong business relationship. UK System Scaffold Hire's reliability has helped Portway Scaffold to achieve consistent growth across the Northwest: Supplementing our stocks by delivering the correct, excellent quality system scaffold on time to countless sites across the region." Don McGrath MD Portway Scaffolding.

At UKSSH we love finding the best solutions for unusual or challenging projects, but that doesn't mean that we lose sight of our core business of hiring system scaffold for those projects that will probably never grab the headlines.

That is precisely when our fundamental core values are put to the test: Our commitment to excellent yard management means that we only send out

genuine Haki components that have been checked to ensure that they are in first rate condition and we work hard to make sure that loads contain precisely what our customers have ordered and that deliveries are made on time.

Getting the fundamentals right means that Portway Scaffolding can confidently treat our stocks almost as an extension to their own: The fact that we can strategically supplement their own stocks whenever and wherever they need us to – and have confidence that we will meet their delivery schedules - has removed one of the classic limitations to business growth in the sector and enabled Portway Scaffolding to concentrate on developing new business opportunities and enhance their own reputation for excellent customer service.

## UKSSH

**Midlands:** Magnus, Tame Valley Industrial Est, Wilnecote, Tamworth B77 5BY

**North:** Meadow House Way, Buttermilk Lane, Bolsover, Chesterfield Derbyshire S44 6AE

**T** 0800 304 7670 **E** [info@ukssh.co.uk](mailto:info@ukssh.co.uk) **W** [ukssh.co.uk](http://ukssh.co.uk)

